



OSLO • SEPTEMBER 2019

CONNECTING BUYERS AND
SUPPLIERS IN THE EUROPEAN
POWER & UTILITIES SECTOR

www.achilles-live.com

(17) 18 - 19 September 2019

The Qube, Clarion Hotel & Congress Oslo Airport,
Norway

Energy is the life blood of the European economies. The well-being of our people, industry and economy depends on safe, secure, sustainable and affordable energy.

What will the future bring? Nobody knows for sure, but there are two things we do know: the world will need more energy, and emissions must be significantly reduced - fast. The UN Climate concludes that the planet has until 2030 to stop catastrophic climate change. Actions to bring us on “the right path” are needed urgently.

The energy systems need to be smarter, better and more efficient. Over the next ten years, energy investments in the order of € 1 trillion are needed.

AchillesLive 2019 – the 4th bi-annual conference and exhibition - is developed for utilities and their supply chains to share insights and knowledge on the multi-billion investments planned over the next few years.

Together with the Programme Committee and resource people from the industry, we deliver a programme tailored for the utility industry and their supply chain. The two-day event will be packed with activities – a main conference programme, a “small scene” programme, exhibition, “speed networking” as well as social networking events.

The two-day main conference programme explores several topics, amongst them:

- Digitalisation, “big data” and Cyber security
- New Energy Systems
- Procurement outlook and supplier opportunities

Conference venue:

- Main Conference Hall – up to 500 delegates
- The “Centre Hub” – 50 seats
- Exhibition Area – 120 stands
- Speed Networking areas – 30 seats for organised speed meeting sessions between procurement managers and suppliers

While the 2019 AchillesLive event is bigger than previous years, the purpose remains the same - connecting buyers and suppliers in the European Power and Utilities Sector.

08:00 – 09:00	Day 1 – Doors open. Registration, coffee in the Exhibition Hall	
	CONFERENCE PROGRAM MAIN STAGE	
09:00 – 09:40	Opening Ceremony & Perspectives from the Government	<p>CONFERENCE MODERATOR INTRODUCTION <i>Katie Tamblin, Achilles</i></p> <p>MINISTRY OF PETROLEUM AND ENERGY, NORWAY <i>Kjell-Børge Freiberg, Minister of Petroleum and Energy</i></p> <p>NORDIC CHOICE HOTELS / STRAWBERRY GROUP <i>Petter A. Stordalen</i></p> <p><i>Note: presentations are in Norwegian language</i></p>
09:40 - 10:05	The game is changing – a transforming industry	<p>ARTHUR D. LITTLE</p> <p>How climate changes, technology innovation and customer expectations will dramatically transform the utility sector.</p> <p><i>Mikael Kruse, Managing Partner, Global Energy & Utilities Practice</i></p>
10:05 – 10:30		<p>STATKRAFT</p> <p>How Statkraft is re-designing the business strategy to respond to the renewable energy landscape of the future.</p> <p><i>Henrik Sætness, Senior Vice President – Corporate Strategy & Analysis</i></p>
10:30 – 11:20	Coffee Break – Meet the Exhibitors – Networking Opportunity	
11:20 – 11:45	New Energy Eco Systems	<p>ABB</p> <p>Soon time for generating your own energy and become independent? Boosting renewable energy through “plug and play” microgrids.</p> <p><i>Pablo Astorga, Global Sales Manager, Microgrids & Distributed Generation</i></p>
11:45 – 12:10		<p>E.ON</p> <p>E.ON in the changing energy world. Innovation for a better and smarter energy supply – future perspectives.</p> <p><i>Christian Roos, Director Strategy & Innovation</i></p>
12:10 – 12:35		<p>BKK</p> <p>Running on Electrons – transforming the transport sector from fossil fuels to renewable energy.</p> <p><i>Jannicke Hilland, CEO</i></p>
12:35 – 14:00	Lunch Break – Meet the Exhibitors – Networking Opportunity	

14:00 – 14:25	Working together for a Sustainable future	<p>VATTENFALL</p> <p>Climate and Sustainability – on top of the agenda. How Vattenfall and Coca-Cola European Partners are partnering – targeting a fossil free and renewable energy supply for Coca-Cola.</p> <p><i>Helle Herk-Hansen, Vice President Environment, Strategic Development</i></p>
14:25 – 14:50		<p>ACCIONA</p> <p>ACCIONA, Energy and Infrastructure: Sustainability linked with Supply Chain.</p> <p><i>Jesús Mate Sanz, Procurement Director, Corporative Centre</i></p>
14:50 – 15:10		<p>VEIDEKKE</p> <p>Reducing greenhouse gases and committing to the UN climate targets – integrating sustainability as a cornerstone of our operations.</p> <p><i>Tollef Eliassen, Regional Environmental Manager</i></p>
15:10 – 15:55	Coffee Break – Meet the Exhibitors – Networking Opportunity	
15:55 - 16:50	Developing the Transmission systems for the future	<p>SVENSKA KRAFTNÄT – STATNETT – ENERGINET</p> <p>Sustainable and cost-effective procurement in the Nordic TSOs.</p> <p><i>Thor-Erik Lindberg, Senior Vice President Procurement</i> <i>Kasper Vestergaard Larsen, Head of Strategic Sourcing and Procurement</i> <i>Lars Nordén, Chief Procurement Officer</i></p>
		<p>PANEL SESSION AND Q&A WRAP UP OF DAY 1</p>
17:00 – 18:00	SPEED NETWORKING	

08:00 – 09:00	Day 2 – Doors open. Registration, coffee in the Exhibition Hall	
	CONFERENCE PROGRAM MAIN STAGE	
09:00 – 09:20	Innovation and digitalization – and risk protection	CONFERENCE INTRODUCTION, DAY 2 <i>Katie Tamblin, Achilles</i>
09:20 – 09:45		IBM Preparing for the future – how Artificial Intelligence can support you doing more with less, and with confidence. <i>Loek Vredenberg, CTO and Technical Leader</i>
09:45 – 10:10		KVS TECHNOLOGIES Full scale power line inspections with drones – safer, greener and better insights from your grid. <i>Cato Vevatne, CEO</i>
10:10 – 10:35		DARKBEAM LTD. Cybercrime and digital risks – perhaps the biggest threat to the utilities of the future? “Fireside chat” with cyber risk experts and Q&A. <i>Kate Tamblin, Moderator of the session</i>
10:35 – 11:30	Coffee Break – Meet the Exhibitors – Networking Opportunity	
11:30 - 11:55	Accelerating the renewable power production (1)	LANDSVIRKJUN A leader in the sustainable use of renewable energy. Preparing the next wave of green projects. <i>Gunnar G. Tomasson, Vice President, Projects</i>
11:55 - 12:20		UNIPER Supplying Europe with green energy in the transition to a low-carbon future. Upgrading hydro power capacity – Uniper towards 2025. <i>Joakim Holfelt, Plant Manager (Hydropower)</i>
12:20 – 13:50	Lunch Break – Meet the Exhibitors – Networking Opportunity	

13:50 - 14:15	Accelerating the renewable power production (2)	<p align="center">EQUINOR</p> <p align="center">Shaping the future of energy – developing reliable new energy solutions by building on decades of experience in oil and gas.</p> <p align="center"><i>Steinar Berge, Head of Procurement – New Energy at Equinor</i></p>
14:15 – 14:40		<p align="center">STATKRAFT</p> <p align="center">Developing Europe’s largest onshore windfarm. What’s next? Key messages to contractors and suppliers.</p> <p align="center"><i>Kjetil Forfang, Senior Vice President, Group Procurement</i></p>
14:40 – 14:45		<p align="center">WRAP UP OF ACHILLES LIVE</p> <p align="center"><i>Katie Tamblin</i></p>
15:00 – 16:00		<p align="center">NETWORKING & SPEED NETWORKING</p>
16:00	<p align="center">Farewell to AchillesLive 2019</p>	