



OSLO • SEPTEMBER 2019

CONNECTING BUYERS AND  
SUPPLIERS IN THE EUROPEAN  
POWER & UTILITIES SECTOR

[www.achilles-live.com](http://www.achilles-live.com)

(17) 18 - 19 September 2019

The Qube, Clarion Hotel & Congress Oslo Airport,  
Norway

Energy is the life blood of the European economies. The well-being of our people, industry and economy depends on safe, secure, sustainable and affordable energy.

What will the future bring? Nobody knows for sure, but there are two things we do know: the world will need more energy, and emissions must be significantly reduced – fast. The UN Climate concludes that the planet has until 2030 to stop catastrophic climate change. Actions to bring us on “the right path” are needed urgently.

The energy systems need to be smarter, better and more efficient. Over the next ten years, energy investments in the order of € 1 trillion are needed.

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Achilleslive 2019 – the 4th bi-annual conference and exhibition – is developed for utilities and their supply chain to share insights and knowledge on the multi-billion investments planned over the next years.

Together with the Programme Committee and resource people from the industry, we deliver a programme tailored for the utility industry and their supply chain. The two-day event will be packed with activities – a main conference programme, a “speaker’s corner” programme, exhibition, Speed Networking as well as social networking events.

The two-day main conference programme explores several topics, amongst them:

- Digitalization, “big data” and Cyber security
- New Energy Systems
- Procurement outlook and supplier opportunities

Conference venue:

- Main Conference Hall
- Exhibition Area – 120 stands
- Speed Networking areas – dedicated areas for one-to-one organised Speed Networking sessions between procurement managers and suppliers

While the 2019 Achilleslive event is bigger than previous years, the purpose remains the same – connecting buyers and suppliers in the European Power and Utilities Sector.

08:00 – 09:00	Day 1 – Doors open. Registration, coffee in the Exhibition Hall	
	CONFERENCE PROGRAM MAIN STAGE	
09:00 – 09:10	Opening Ceremony	<b>INTRODUCTIONS AND WELCOME</b> <b>CONFERENCE MODERATOR INTRODUCTION</b> <i>Katie Tamblin, Achilles</i>
09:10 – 09:35		<b>MINISTRY OF PETROLEUM AND ENERGY, NORWAY</b> <i>Kjell-Børge Freiberg, Minister of Petroleum and Energy</i>
09:35 – 10:05	The game is changing – a transforming industry	<b>KEY NOTE SPEAKER</b> How climate changes, technology innovation and customer expectations will dramatically transform the utility sector.  <i>TBA</i>
10:05 – 10:35		<b>STATKRAFT</b> How Statkraft is re-designing the business strategy to respond to the renewable energy landscape of the future.  <i>Henrik Sætness, Senior Vice President – Corporate Strategy &amp; Analysis</i>
10:35 – 11:35	Coffee Break – Meet the Exhibitors – Networking Opportunity	
11:35 – 12:00	New Energy Eco Systems	<b>ABB</b> Soon time for generating your own energy and become independent? Boosting renewable energy through “plug and play” microgrids.  <i>TBA</i>
12:00 – 12:25		<b>E.ON</b> E.ON in the changing energy world. Innovation for a better and smarter energy supply – future perspectives.  <i>Christian Roos, Director Strategy &amp; Innovation</i>
12:25 – 12:50		<b>BKK</b> Running on Electrons – transforming the transport sector from fossil fuels to renewable energy.  <i>Jannicke Hilland, CEO</i>
12:50 – 13:50	Lunch Break – Meet the Exhibitors – Networking Opportunity	

13:50 – 14:15	Working together for a Sustainable future	TBA
14:15 – 14:45		<p><b>VATTENFALL</b>  Climate and Sustainability – on top of the agenda. How Coca-Cola European Partners and Vattenfall are partnering – targeting a fossil free and renewable energy supply for Coca-Cola.</p> <p><i>Helle Herk-Hansen, Vice President Environment, Strategic Development</i></p>
14:45 – 15:10		TBA
15:10 – 16:00	Coffee Break – Meet the Exhibitors – Networking Opportunity	
16:00 – 16:25	The Shift Towards a Green Future	<p><b>ACCIONA</b>  The greenest electric power company in the world – how we engage the supply chain to drive improvements.</p> <p><i>Jesús Mate Sanz, Procurement Director Corporative Centre</i></p>
16:25 – 16:50		TBA
16:50 – 17:00	<p><b>WRAP UP DAY 1</b></p> <p><i>Katie Tamblin, Conference Moderator</i></p>	
19:00 – 00:00	Reception at the Exhibition Hall, Conference Dinner and Party	

08:00 – 09:00	Day 2 - Doors open. Registration, coffee in the Exhibition Hall		
	CONFERENCE PROGRAM MAIN STAGE		
09:00 – 09:10	Innovation and digitalization	<b>CONFERENCE INTRODUCTION, DAY 2</b> <i>Katie Tamblin, Achilles</i>	
09:10 – 09:35		<b>IBM</b> Preparing for the future – how Artificial Intelligence can support you doing more with less, and with confidence. <i>Thomas F. Anglero, Director of Innovation</i>	
09:35 – 10:00		<b>KVS TECHNOLOGIES</b> Full scale power line inspections with drones – safer, greener and better insights from your grid. <i>Cato Vevatne, CEO</i>	
10:00 – 11:00	Coffee Break – Meet the Exhibitors – Networking Opportunity		
11:00 – 11:25	Accelerating the renewable power production	<b>STATKRAFT</b> Developing Europe’s largest onshore windfarm. What’s next? Key messages to contractors and suppliers. <i>Kjetil Forfang, CPO</i>	
11:25 – 11:50		<b>LANDSVIRKJUN</b> A leader in the sustainable use of renewable energy. Preparing the next wave of green projects. <i>Gunnar G. Tomasson, Vice President, Project Planning and Construction</i>	
11:50 – 12:15		<b>UNIPER</b> Supplying Europe with green energy in the transition to a low-carbon future. Upgrading hydro power capacity – Uniper towards 2025. <i>Joakim Holfelt, Head of Hydropower</i>	
12:15 - 13:30	Lunch Break – Meet the Exhibitors – Networking Opportunity		

13:30 – 13:55	Developing the Transmission systems for the future	TBA
13:55 – 14:20		<p><b>LANDSNET</b></p> <p>The future is electric – Landsnet accelerates sustainable system development. The roles of TSOs in the future.</p> <p>TBA</p>
14:20 – 15:20		<p><b>SVENSKA KRAFTNÄT – STATNETT – ENERGINET</b></p> <p>Gearing up Europe with stronger national grids for a reliable, climate-friendly and cost-effective electricity supply. Key message to suppliers.</p> <p><i>Thor-Erik Lindberg, Senior Vice President Procurement</i> <i>Kasper Vestergaard Larsen, Head of Strategic Sourcing and Procurement</i> <i>Lars Nordén, Chief Procurement Officer</i></p> <p><b>INTERACTIVE Q&amp;A SESSION</b></p>
15:20 – 15:30		Summary and wrap up – Achilles Live 2019
15:30 – 16:00		Farewell to Achilles Live 2019